

# Registration Form

This form is a TAX INVOICE

Please print all information clearly.

Participant Name: \_\_\_\_\_

Organisation: \_\_\_\_\_

Job Title: \_\_\_\_\_

Postal Address: \_\_\_\_\_

Telephone: \_\_\_\_\_

Email: \_\_\_\_\_

- IPWEA Member \$250.00\*
- Non-Member \$300.00\*
- Optional Dinner Ticket \$70.00\*

\*Prices GST inclusive

## Method of Payment

- Cheque (made out to IPWEA Victoria Division)
- Purchase Order (invoice will be posted)
- Direct Deposit (Acc: IPWEA Victoria Division, CBA BSB 063 633 Acc no 1014 5355)
- Credit Card
  - MASTERCARD
  - VISA

Name on Card: \_\_\_\_\_

Card No: \_\_\_\_\_

Exp Date: \_\_\_\_ / \_\_\_\_

Signature: \_\_\_\_\_

*A delegate list will be provided to all delegates.*

- Please tick here if you do NOT wish to be included on the listing

*IPWEA may send registered delegates information about upcoming events*

- Please tick here if you do NOT wish to be sent information on future events

Please post completed form to:  
IPWEA vic, PO Box 115, Oakleigh South VIC 3167  
Or fax to 03 8376 6360  
Or email to vic@ipwea.org.au  
Enquiries: ph 03 9005 0860



## IPWEA vic Membership

IPWEA vic members strive to enhance the quality of life in Australian communities through public works and services.

Become an IPWEA member and belong to the leading organisation for all persons involved in the planning and provision of public works and services in Australia.

Membership application and details available at  
[www.ipwea.org.au/join](http://www.ipwea.org.au/join)  
e: vic@ipwea.org.au  
p: 03 9005 0860

**Already a member?**  
Take advantage of the member incentive scheme \$50 discount when you join up a new member.

Request a validation form at  
[vic@ipwea.org.au](mailto:vic@ipwea.org.au), 03 9005 0860  
or download from website at  
[www.ipwea.org.au/join](http://www.ipwea.org.au/join)

# Strategic Contract Management & Procurement Conference

## Thursday 6th October 2011

### Melbourne Exhibition Centre (Level 5 Suite 1 & 2) Clarendon Street, Melbourne

## Supporting Partners



Institute of Public Works  
Engineering Australia  
Victoria Division



ENGINEERS  
AUSTRALIA



Department of Planning  
and Community Development

## Who Should Attend?

For all those aspiring to best practice in procurement and contracting.

- Contract engineers and managers
- Engineers who are involved in contract management
- Procurement professionals
- Directors and managers in local government
- Senior managers involved in contracts and procurement

## Why Attend?

- Receive updates on recent industry best practice trends in engineering contract management and procurement
- Receive practical strategies for contracting that you can implement in your own organisation
- Listen to regional initiatives
- Learn from case studies how other organisations are using procurement for better contract outcomes and savings
- Find out what the state government is doing with respect to developing best practice contracting
- Learn how standardisation can assist in procurement
- Opportunity to network with industry colleagues

## Optional Dinner

IPWEA is offering participants the option of dinner at the conclusion of the details day sessions.

Tickets must be pre-purchased with registration.

# Conference Programme

**8.30 am** **Registration**

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**9.00 am** **Welcome**

**Mark Varmalis**, IPWEA Vic President

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**9:10 am** **Opening Address**

**Hon Jeanette Powell**, Minister Local Government

- The role of procurement is supporting local government service delivery
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**9:40 am** **Strategic Procurement for Better Community Services**

**Nick Tamburro**, Director, Commercial Development, Department of Treasury and Finance

- When is procurement strategic and when is it not?
  - The planning, market engagement and contract management phases of procurement.
  - What does procurement success look like?
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**10:15 am** **Morning Tea**

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**10:45 am** **Project Management and Procurement in Local Government - Observations, Findings and Key Directions from the Auditor Generals Office**

**Steven Vlahos**, Sector Director Local Government Performance Audit, Victorian Auditor General Office

- An overview from the audit into procurement and tendering
  - An oversight into the performance audit and what to expect if you are audited.
  - What are the trends in the performance audits to date and lessons learnt from them
- 

**11:15 am** **CASE STUDY: Using Long Term Capital Works Programing to Achieve Better Project Outcomes and Savings**

**Paul Northey**, General Manager Capital Projects, Barwon Water

- What are the benefits of long term capital planning.
  - How to get the buy in from the organisation and politicians.
  - How to use long term capital programs to improve delivery of projects and realise savings for Councils.
  - Tips to improve the long term capital works planning in your organisation.
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**11:45 am** **Beyond Procurement Reform: Future Initiatives**

**Paul Roche**, Senior Project Manager, Local Government Victoria, Department Planning and Community Development

- Key findings and opportunities for collaboration following the Procurement Excellence Program
  - The role of Regional Procurement Excellence Networks in driving future activity
  - Future reform initiatives
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**12:15 pm** **Lunch**

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**1:15 pm** **PANEL DISCUSSION: Keeping the Procurement Professionals and the Engineering Project Managers on the Same Page - the Key to Better Project Outcomes for Councils.**

The panel will consist of a range of speakers from the day and other engineering and procurement professionals to provide insight on how to work the internal relationships within your organisation to achieve better project outcomes.

**2:15 pm** **Achieving Industry Best Practice in Contract Delivery**

**Lloyd Arnott**, Advisory Development Leader – Asia Pacific, Aurecom

- What are the impediments to good contract outcomes
  - Tools to improve contract relationships and avoid contract disputes
  - Tips to improve contract performance in organisations
- 

**2:45 pm** **CASE STUDY: Using Procurement to Improve Local Community Outcomes in a Rural Environment**

**Aaron van Egmond**, Director Development Services, Towong Shire Council

- How Towong Shire has achieved better project outcomes through clever procurement
  - Achieving local community benefits through strategic procurement
  - Tips to improve your project performance
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**3:15 pm** **Afternoon Tea**

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**3:45 pm** **CASE STUDY: Getting Your Systems in Order - Key Lessons in the Use of Systems for Better Procurement and Contract Management**

**Principal consultant**, TechnologyOne incorporating a case study

- What are the essential systems for procurement and contract management
  - Tips to get your people engaged and using the corporate systems.
  - How to achieve better reporting and monitoring of your outcomes
- 

**4:15 pm** **CASE STUDY: Standardising Infrastructure Design Manuals and Standard Specifications for Efficient Project Outcomes**

**Chris Braddock**, Engineering Design Manager, Growth Area Authority

- What are the benefits of standardising standards and specifications
  - How to improve contract outcomes with better documentation
  - What contractors are looking for in standards and specifications
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**4:45 pm** **Conference Summary**

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**5:00 pm** **Conference Close and Refreshments**

## Continuing Professional Development

Those attending this Conference will gain 8 hours towards their CPD Engineers Australia requirements.

## IPWEA Vic Upcoming Events

Details of other IPWEA Vic events can be found on the IPWEA Vic website - <http://www.ipwea.org.au/vic>

**Leadership Series Luncheon:**  
11th November 2011

**End of Year Luncheon:**  
9th December 2011

**2012 IPWEA Vic Public Works Management Conference:**  
Leading Edge Infrastructure Management 28-29th March 2012

**2012 IPWEA Vic Awards for Excellence Gala Dinner:**  
28th March 2012

